# CAPITALIZE FOR KIDS

# FINANCIAL STATEMENTS

# **DECEMBER 31, 2024**



# CAPITALIZE FOR KIDS

# FINANCIAL STATEMENTS

# **DECEMBER 31, 2024**

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# **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors of **Capitalize for Kids** 

# **Report on the Audit of the Financial Statements**

## Opinion

We have audited the financial statements of Capitalize for Kids, which comprise the statement of financial position as at December 31, 2024, and the statements of operations and changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Capitalize for Kids as at December 31, 2024, and the results of its operations and changes in net assets and its cash flows for the year then ended, in accordance with Canadian accounting standards for not-for-profit organizations.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.





# **INDEPENDENT AUDITORS' REPORT (Continued)**

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.





# **INDEPENDENT AUDITORS' REPORT (Continued)**

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

KRIENS~LAROSE, LLP

KRIENS~LAROSE, LLP

**Chartered Professional Accountants Licensed Public Accountants** 

April 29, 2025 Toronto, Ontario



# CAPITALIZE FOR KIDS STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2024

	2024	2023
	\$	\$
ASSETS		
CURRENT		
Cash and cash equivalents	815,708	799,668
Accounts receivable (Note 2) Government remittance receivable	268 3,114	444,076 700
Prepaid expenses	9,836	24,722
	828,926	1,269,166
CAPITAL ASSETS (Note 3)	62,018	-
	890,944	1,269,166
LIABILITIES		
CURRENT	47.020	69 117
Accounts payable and accrued liabilities Due to Capitalize for Kids Foundation (Note 4)	47,039 378,213	68,117 650,790
Deferred revenue (Note 5)	-	102,500
	425,252	821,407
NET ASSETS		
Unrestricted net assets	465,692	447,759
	890,944	1,269,166

Ted Garrard

John Hughes



# CAPITALIZE FOR KIDS STATEMENT OF OPERATIONS AND CHANGES IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2024

	2024 \$	2023 \$
REVENUES		
Investors Conference	1,267,288	828,783
Corporate sponsors	779,800	1,143,026
Gain (loss) on foreign exchange	11,738	(2,450)
Investment income	9,055	8,649
Strides Toronto (Note 6)	1,159	146,103
	2,069,040	2,124,111
EXPENSES		
Wages and benefits	923,160	619,573
Investors Conference	415,594	380,630
Advertising and promotion	281,532	70,986
Office	203,453	145,854
Legal and Audit	154,760	99,066
Processing fees	29,724	15,638
Amortization	14,779	-
Subscriptions	13,007	-
Bad debt	7,150	-
Event management	4,796	33,867
Interest and bank charges	2,604	741
Other expense	548	-
Donation to Capitalize for Kids Foundation (Note 4)	-	600,000
Strides Toronto	-	96,200
	2,051,107	2,062,555
EXCESS OF REVENUES OVER EXPENSES FOR THE YEAR	17,933	61,556
UNRESTRICTED NET ASSETS, BEGINNING OF YEAR	447,759	386,203
UNRESTRICTED NET ASSETS, END OF YEAR	465,692	447,759



# CAPITALIZE FOR KIDS STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2024

	2024 \$	2023 \$
CASH WAS PROVIDED BY (USED IN):		
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash receipts from corporate sponsors	677,300	1,248,351
Cash receipts from Investors Conference	1,440,939	713,907
Cash receipts from other revenue Cash paid to suppliers and employees	102,171 (2,139,311)	77,700 (2,053,703)
	81,099	(13,745)
CASH FROM INVESTING ACTIVITIES (Purchase) of equipment (Note 3)	(76,797)	-
Foreign exchange gain (loss) on cash and cash equivalents held in foreign currency	11,738	(2,450)
Change in cash and cash equivalents	16,040	(16,195)
Cash and cash equivalents, beginning of year	799,668	815,863
Cash and cash equivalents, end of year	815,708	799,668



# PURPOSE OF THE ORGANIZATION

Capitalize for Kids ("the Organization") is a not-for-profit organization whose purpose is to be a permanent and growing source of capital and resource support for the Capitalize for Kids Foundation mission work.

The Organization's main revenue generating initiatives are the Investors Conference and the Bay Street Games.

The Investors Conference is Canada's top best ideas and capital introduction conference where top portfolio managers donate their time to present best ideas and subject matter experts discuss key issues on panels. The Organization earns revenues from tickets sold to investors or other interested individuals who pay to hear these ideas and panels, and also to meet managers and allocators. Additional funds are also derived from sponsorship and/or donations from individuals and institutions.

The Bay Street Games is an annual one-day fundraising event where participants create teams and raise money to compete in athletic competitions. The Organization earns revenues from fundraising and sponsorships.

The Organization, which is incorporated under the Canada Not for Profits Corporations Act, is exempt from income taxes.

# 1. SIGNIFICANT ACCOUNTING POLICIES

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations in Part III of the CPA Handbook and include the following significant accounting policies:

### **Financial Instruments**

The Organization initially measures its financial assets and financial liabilities at fair value. The Organization subsequently measures all its financial assets and financial liabilities at amortized cost. Changes in fair value are recognized in the statement of operations.

Financial assets measured at amortized cost include cash and cash equivalents and accounts receivable. Financial liabilities measured at amortized cost include accounts payable and accrued liabilities and due to Capitalize for Kids Foundation



## 1. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Use of Estimates**

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the reporting date and the reported amounts of revenues and expenses for the reporting period. Actual results could differ from these estimates. These estimates are reviewed periodically and adjustments are made, as appropriate, in the statement of operations in the year they become known.

### **Cash and Cash Equivalents**

Cash and cash equivalents consist of cash on hand and short-term investments in a high-interest savings account with maturities of less than 90 days. Short-term investments are comprised of cash and mutual/segregated funds. Short-term investments are recorded and carried at fair market value.

### **Prepaid Expenses**

Prepaid expenses are recorded for goods and services to be received in the next fiscal year, which were paid for in the current fiscal year.

#### **Capital asset and Amortization**

Capital asset is stated at acquisition cost. Amortization is provided on a straight-line basis at the following annual rates:

Computer equipment 3 years Leasehold improvements are amortized over the term of the lease.

Where capital asset no longer has any long-term service potential to the Organization, the excess of their net carrying amount over any residual value is recognized as an expense in the statement of operations.

### **Revenue Recognition**

The Organization uses the deferral method of accounting for contributions. Unrestricted contributions are recognized as revenue when received or receivable, if the amount can be reasonably estimated and collection is reasonably assured. Restricted contributions are initially deferred and recognized as revenue in the year in which the related expenses are incurred and when received or receivable, if the amount can be reasonably estimated and collection is reasonably assured.

Fees earned from the sale of Investors Conference tickets and corporate sponsorships are recognized when the services have been provided, if the amount can be reasonably estimated and collection is reasonably assured.



# 1. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Foreign currency translation**

Monetary assets and liabilities denominated in foreign currencies are translated into Canadian dollars at exchange rates in effect at the balance sheet date. Revenue and expenses are translated at exchange rates in effect on the date of the transaction. Gains or losses on these transactions are included in the statement of operations and changes in unrestricted net assets.

### **Donated Property and Services**

During the year voluntary services were provided. Because these services are not normally purchased by the Organization, and because of the difficulty of determining their fair value, donated services are not recognized in these financial statements.

### **Related Party Transactions**

Related party transactions in the normal course of business are recorded at the exchange amount which is the amount of consideration exchanged in the transaction. Related party transactions outside the normal course of business are recorded at either the exchange amount or the carrying amount depending on the substance of the transaction.

Carrying amount is defined as the recorded amount of the item transferred.

For transactions with related parties involving financial instruments they are initially and subsequently recorded at cost unless the financial instrument is an equity instrument quoted in an active market.

Cost is defined depending on the existence or absence of repayment terms. If there are repayment terms then cost is the undiscounted cash flows from excluding any interest element. If there are no repayment terms then cost is determined to be either the exchange amount or the carrying amount depending on the substance of the transaction.



# 2. ACCOUNTS RECEIVABLE

Accounts receivable consists of the following:

	2024 \$	2023 \$
Investors Conference Strides Toronto Other receivables	- 268	173,651 91,957 178,468
	268	444,076

# **3.** CAPITAL ASSETS

	202 Cost \$	24 Accumulated amortization \$	202. Cost \$	3 Accumulated amortization \$	
Computer equipment Leasehold	9,996 66,801	1,897 12,882	-	-	
improvements	76,797	14,779	-	-	
Net book value	62,018		-		



## 4. RELATED PARTY TRANSACTIONS

The Organization is related to the Capitalize for Kids Foundation ("the Foundation"), which is a registered charity. The Foundation was established to receive and maintain funds and to develop an income stream from these funds. It will disburse funds from time to time to qualified donees within the meaning of the Canadian Income Tax Act. Several officers and directors of the Organization hold similar positions with the Foundation. During the year the Organization pledged to donate \$nil (2023: \$600,000) to the Foundation which is shown as an expense in the statement of operations.

Included in liabilities is an amount of \$378,213 (2023: \$650,790) due to Capitalize for Kids Foundation mainly for a grant provided to the Foundation. The Organization provides marketing and fund raising support to the Foundation and recovers a portion of wages and benefits for this service. The total of these amounts is \$898,991 (2023 - \$586,580). These transactions were made in the normal course of business and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

# 5. **DEFERRED REVENUE**

The 2024 deferred revenue represents corporate sponsorships received for the 2025 Investors Conference.

## 6. COMMITMENTS

The Organization has an operating lease for its premises for the period January 1, 2024 to July 31, 2028. In addition to the minimum lease payments there is an annual obligation to pay operating costs of approximately \$59,000 per year.

Estimated minimum annual lease payments for the term of the lease are as follows:

2025 2026	37,416 38,624
2027	39,386
2028	23,598



139,024

## 6. **COMMITMENTS (Continued)**

Effective June 28, 2023, the Organization entered into an agreement through August 30, 2024 to provide project management and implementation support to learn more about the current state of Toronto's intensive child and youth mental health services for a total of \$363,500 to be paid to the Organization. The amount of \$1,159 (2023: \$146,103) was recognized as Strides Toronto revenue in the statement of operations.

# 7. FINANCIAL INSTRUMENTS

The Organization is exposed to various risks through its financial instruments. The following presents the Organization's risk exposures and concentrations at December 31, 2024.

## Credit Risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Organization's credit risk would occur with their accounts receivable. Actual exposure to credit losses has been minimal in prior years. The allowance for doubtful accounts is \$nil (2023: \$nil).

### Liquidity Risk

Liquidity risk is the risk that the Organization will encounter difficulty in meeting obligations associated with financial liabilities. The Organization's exposure to liquidity risk is mainly in respect of its accounts payable and accrued liabilities and due to Capitalize for Kids Foundation. The Organization expects to meet these obligations as they come due by generating sufficient cash flow from operations. There has been no change in the risk assessment from the prior year.

### **Market Risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risks: currency risk, interest rate risk and other price risk.

### **Currency Risk**

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Organization has a low foreign currency risk.



## 7. FINANCIAL INSTRUMENTS (Continued)

#### **Interest Rate Risk**

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Organization's investments are not subject to interest rate risk in respect of fluctuating interest rates as the majority of their investments are mutual funds. There is a moderate risk of market value adjustments on these investments which may result in cash flow risk. The Organization actively manages the risk by maintaining a balanced investment portfolio.

## **Other Price Risk**

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The Organization has some exposure to this risk in its investment portfolio.



# CAPITALIZE FOR KIDS FOUNDATION

# FINANCIAL STATEMENTS

# **DECEMBER 31, 2024**



# **CAPITALIZE FOR KIDS FOUNDATION**

# FINANCIAL STATEMENTS

# **DECEMBER 31, 2024**

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# **INDEPENDENT AUDITORS' REPORT**

# To the Directors of **Capitalize for Kids Foundation**

# **Report on the Audit of the Financial Statements**

# Opinion

We have audited the financial statements of Capitalize for Kids Foundation, which comprise the statement of financial position as at December 31, 2024, and the statements of operations and changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Capitalize for Kids Foundation as at December 31, 2024, and the results of its operations and its cash flows for the year then ended, in accordance with Canadian accounting standards for not-for-profit organizations.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Foundation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.





# **INDEPENDENT AUDITORS' REPORT (Continued)**

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Foundation's financial reporting process.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.





# **INDEPENDENT AUDITORS' REPORT (Continued)**

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

KRIENS~LAROSE, LLP

KRIENS~LAROSE, LLP

**Chartered Professional Accountants Licensed Public Accountants** 

April 29, 2025 Toronto, Ontario



## CAPITALIZE FOR KIDS FOUNDATION **STATEMENT OF FINANCIAL POSITION** AS AT DECEMBER 31, 2024

	2024 \$	2023 \$
ASSETS		
CURRENT		
Cash and cash equivalents	2,390,980	1,729,117
Investments (Note 2)	2,729,120	2,596,131
Due from Capitalize for Kids (Note 3A)	378,213	650,790
Accounts receivable (Note 4)	2,402	399,304
Public Service Bodies HST rebate receivable	11,425	2,544
	5,512,140	5,377,886
LIABILITIES		
CURRENT		
Accounts payable and accrued liabilities	5,718	12,552
	5,718 422,917	12,552 490,590
Accounts payable and accrued liabilities Deferred revenue (Note 5)	-	
Accounts payable and accrued liabilities	-	

# APPROVED ON BEHALF OF THE BOARD:



Director

, Director

Ted Garrard

John Hughes

# CAPITALIZE FOR KIDS FOUNDATION **STATEMENT OF OPERATIONS AND CHANGES IN NET ASSETS** FOR THE YEAR ENDED DECEMBER 31, 2024

717,185	1,435,342
	389,271
	322,015
132,989 31,496	60,708 (8,694)
1,657,006	2,198,642
899,991	586,580
478,038	116,286
50,456	-
	10,639
9,043	9,158
1,448,245	722,663
200 7(1	1 475 070
208,761	1,475,979
4,874,744	3,398,765
5 000 505	4,874,744
	405,462 369,874 132,989 31,496 1,657,006 899,991 478,038 50,456 10,717 9,043



# CAPITALIZE FOR KIDS FOUNDATION STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2024

	2024 \$	2023 \$
CASH WAS PROVIDED BY (USED IN):		
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash receipts from donations	1,089,649	1,078,866
Cash receipts from Bay Street games	405,462	389,271
Cash receipts from grants	599,216	25,000
Cash receipts from other revenue	132,989	60,709
Cash paid to suppliers and employees	(1,463,960)	(711,195)
	763,356	842,651
CASH FROM INVESTING ACTIVITIES (Purchase) of investments	(132,989)	(2,596,131)
Foreign exchange gain/(loss) on cash and cash equivalents and investments held in foreign currency	31,496	(8,694)
Change in cash and cash equivalents	661,863	(1,762,174)
Cash and cash equivalents, beginning of year	1,729,117	3,491,291
Cash and cash equivalents, end of year	2,390,980	1,729,117



## PURPOSE OF THE FOUNDATION

Capitalize for Kids Foundation ("the Foundation") is a registered charity incorporated on June 25, 2015. Its charitable purpose is to help youth mental health leaders create a better system so vulnerable children and youth can access the mental health support they need. The Foundation builds capacity with youth mental health agencies by providing resources and expert pro bono consulting services that helps them improve processes, adopt technology to remove waitlists, and improve data and insights for faster and better care for children, youth and their families.

The Foundation also maintains a fund or funds and applies all or part of the principal and income there from, from time to time, to one or more qualified donees according to the meaning of the Income Tax Act (Canada) as amended from time to time.

The Foundation also undertakes activities ancillary and incidental to the attainment of the above charitable purpose.

The Foundation is exempt from income taxes and is able to issue donation receipts for income tax purposes.

The Foundation receives donation revenue from the Capitalize for Kids organization, a related entity.

# 1. SIGNIFICANT ACCOUNTING POLICIES

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations in Part III of the CPA Handbook and include the following significant accounting policies:

### **Financial Instruments**

The Foundation initially measures its financial assets and financial liabilities at fair value. The Foundation subsequently measures all its financial assets and financial liabilities at amortized cost. Changes in fair value are recognized in the statement of operations.

Financial assets measured at amortized cost include cash and cash equivalents, due from Capitalize for Kids and accounts receivable. Financial liabilities measured at amortized cost include accounts payable and accrued liabilities.



## 1. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Use of Estimates**

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the reporting date and the reported amounts of revenues and expenses for the reporting period. Actual results could differ from these estimates. These estimates are reviewed periodically and adjustments are made, as appropriate, in the statement of operations in the year they become known.

#### Cash and Cash Equivalents

Cash and cash equivalents consist of cash on hand and short-term investments in a high-interest savings account with maturities of less than 90 days. Short-term investments are comprised of cash and mutual/segregated funds. Short-term investments are recorded and carried at fair market value.

### **Revenue Recognition**

The Foundation uses the deferral method of accounting for contributions. Unrestricted contributions are recognized as revenue when received or receivable, if the amount can be reasonably estimated and collection is reasonably assured. Restricted contributions, arising primarily from grants, are initially deferred and recognized as revenue in the year in which the related expenses are incurred and when received or receivable, if the amount can be reasonably estimated and collection is reasonably assured.

#### **Foreign currency translation**

Monetary assets and liabilities denominated in foreign currencies are translated into Canadian dollars at exchange rates in effect at the balance sheet date. Revenue and expenses are translated at exchange rates in effect on the date of the transaction. Gains or losses on these transactions are included in the statement of operations and changes in unrestricted net assets.

#### **Donated Property and Services**

During the year voluntary services were provided. Because these services are not normally purchased by the Foundation, and because of the difficulty of determining their fair value, donated services are not recognized in these statements.



# 1. SIGNIFICANT ACCOUNTING POLICIES (Continued)

## **Related Party Transactions**

Related party transactions in the normal course of business are recorded at the exchange amount which is the amount of consideration exchanged in the transaction. Related party transactions outside the normal course of business are recorded at either the exchange amount or the carrying amount depending on the substance of the transaction.

Carrying amount is defined as the recorded amount of the item transferred.

For transactions with related parties involving financial instruments they are initially and subsequently recorded at cost unless the financial instrument is an equity instrument quoted in an active market.

Cost is defined depending on the existence or absence of repayment terms. If there are repayment terms then cost is the undiscounted cash flows from excluding any interest element. If there are no repayment terms then cost is determined to be either the exchange amount or the carrying amount depending on the substance of the transaction.

# 2. INVESTMENTS

The investments consist of GICs with annual interest rates 4.65% maturing January, 2025, and a high interest savings account with an annual interest rate of 4.28%.



## 3. RELATED PARTY TRANSACTIONS

**3A.** The Foundation is related to Capitalize for Kids, which is a not-for-profit entity devoted to fund raising activities. Several officers and directors of the Foundation hold similar positions within Capitalize for Kids. During the year the Foundation received a \$nil (2023: \$600,000) pledge from Capitalize for Kids which is recorded as donation revenue in the statement of operations. Included in assets is an amount of \$378,213 (2023: \$650,790) due from Capitalize for Kids mainly for a grant provided to Capitalize for Kids and allocated wages and benefits. Capitalize for Kids provides marketing and fund raising support to the Foundation and recovers a portion of wages and benefits for this service, the total of these amounts is \$898,991 (2023 - \$587,851). These transactions were made in the normal course of business and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

**3B**. The \$50,456 Bay Street Games expense represents expenses paid by Capitalize for Kids on behalf of the Foundation.

## 4. ACCOUNTS RECEIVABLE

Accounts receivable consists of the following:

	2024 \$	2023 \$
Grants Donations	- 2,402	297,015 102,289
	2,402	399,304



## 5. **DEFERRED REVENUE**

The Foundation entered into a 3-year services agreement with East Metro Youth Services during 2019 to expand the capacity of mental health services in Toronto. Funding for the agreement in the amount of \$686,472 was received in 2019, which represents the total value of the 3-year agreement. During the year \$67,673 (2023: \$Nil) was recognized as revenue to offset expenses incurred under the project. The balance of funding is recorded in deferred revenue in the amount of \$422,917 (2023: \$490,590). Consequently, \$422,917 of the cash balance is restricted to be used only for expenses relating to the East Metro Youth Services project. East Metro Youth Services is now called Strides.

The above project is one of several projects the Foundation is undertaking under its Impact program. The program was designed to allow the Foundation to work with different mental health agencies to identify business opportunities to increase the capacity of their existing services. The Foundation partners with for profit companies to design solutions and then fund the required changes to an agency's operations.

# 6. **COMMITMENTS**

Effective September 26, 2022, the Foundation entered into a 3-year agreement with Children's Mental Health Services to implement a policy management platform. The Foundation has committed to pay \$20,647 (net of sales tax), of which \$6,165 (2023: \$6,165) was recognized as impact program expenses in the statement of operations.

## 7. FINANCIAL INSTRUMENTS

The Foundation is exposed to various risks through its financial instruments. The following presents the Foundation's risk exposures and concentrations at December 31, 2024.

### Credit Risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Foundation's credit risk would occur with their accounts receivable and due from Capitalize for Kids. Actual exposure to credit losses has been minimal in prior years. The allowance for doubtful accounts is \$nil (2023: \$nil).



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## 7. FINANCIAL INSTRUMENTS (Continued)

### **Liquidity Risk**

Liquidity risk is the risk that the Foundation will encounter difficulty in meeting obligations associated with its financial liabilities. The Foundation is exposed to this risk as it depends on donations for its operations. In order to reduce its liquidity risk, the Foundation seeks to continue to receive donations on an annual basis, manage its cash flow, and set aside funds to fulfill its obligations.

## **Market Risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risks: currency risk, interest rate risk and other price risk.

## **Currency Risk**

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Foundation is exposed to foreign currency risk with respect to its cash denominated in foreign currencies, because the fair value and future cash flows will fluctuate due to the changes in the relative value of foreign currencies against the Canadian dollar. In 2024, the Canadian dollar equivalent of cash balance denominated in US dollars was \$395,646 (2023: \$364,235).

### Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Foundation's investments are not subject to interest rate risk in respect of fluctuating interest rates as the majority of their investments are mutual funds. There is a moderate risk of market value adjustments on these investments which may result in cash flow risk. The Foundation actively manages the risk by maintaining a balanced investment portfolio.

## **Other Price Risk**

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The Foundation has some exposure to this risk in its investment portfolio.

